

## HIGH IMPACT CROSS-EXAMINATION FOR SEXUAL ASSAULT CASES USING THE CHAPTER METHOD®

featuring Larry Pozner

### USE THE CHAPTER METHOD® TO WIN!

#### Winning crosses employ sophisticated methods of preparation and delivery.

Pozner explains in detail how the defense can easily apply the concepts of constructive cross-examination for using prosecution witnesses to bolster every aspect of your defense. He demonstrates how in the defense of sex-assault cases we can adapt techniques from other kinds of cases, including DUIs, self-defense, and circumstantial evidence cases. And throughout the seminar Pozner shows examples of the chapters of cross that employ these techniques.

#### How these cross techniques can be adjusted for use in sex assault cases:

Pozner shows how techniques of cross we have already learned can easily be adapted for use in the defense of sexual assault cases. The result is that we don't have to learn all-new techniques but can confidently defend sex assault cases using new techniques designed for sex defenses coupled with techniques adapted from other types of cases.

#### How to take advantage of multiple interviews of the complaining witness:

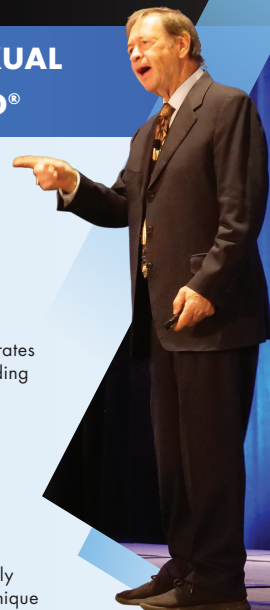
Pozner shows how one of the features of sex assault investigations can be turned against the prosecution. He illustrates how to find impeachments by charting the multiple interviews of the complaining witness, and how we find within prosecution's witnesses the stories that will undermine the prosecution theory. Pozner then discusses how we efficiently turn these charts into powerful cross-examinations.

#### Pozner explains the modern technique of the third-party shift:

The reality: cross of children is intellectually difficult and emotionally challenging. Pozner shows the technique of the 3<sup>rd</sup> party shift; shifting chapters of cross to an adult and cause them to involuntarily support facts consistent with our defense.

#### A library of high-impact impeachment techniques:

Throughout this seminar Pozner shows how our preparation in one case translates to efficient preparation in all the cases to come, sex assault or any other allegation. Pozner lays out both the formulas and examples of what he terms Pattern Chapters. These are techniques of cross we can use in sex assault defenses that each severely damage the credibility of the complaining witness.



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