Beyond the Basics: Cross Examination

Karen Smolar CPCS, Training Director NCDC, Dean

The Starting Place



Baby Steps



The Aha Moment

Theory Of The Witness







Storytelling Through Cross

Intentional Vocabulary





THINGS NOT DONE Making it Matter

RUBRIC :

- YOU WERE TRAINED IN THIS THING
- THIS THING MATTERS
- THIS THING MATTERS IN THIS CASE
- YO U HAD THE ABILITY TO DO THIS THING
- YOU DIDN'T DO THIS THING

Pushing Past The Paper

If This is True What Else is True

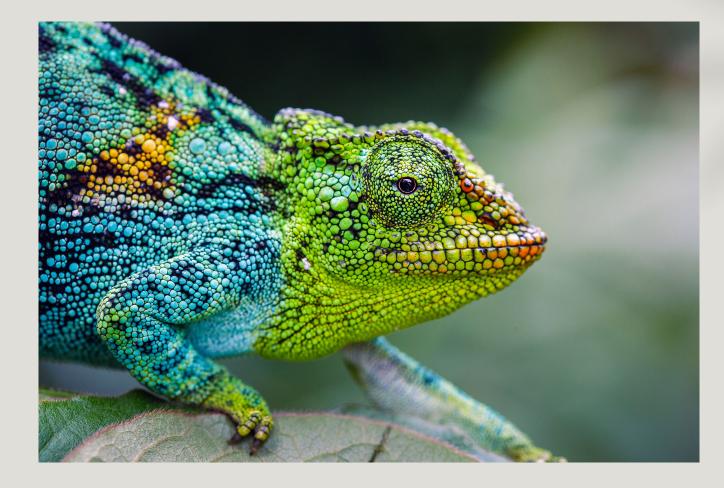
Crossing Without Paper



Empathy

Getting The No

Adaptability



Effective, Powerful, Persuasive Cross

